

# Commercial Roofing Maintenance Sales

## POSITION:

**BL Dalsin Roofing**, located in greater Minneapolis MN, is seeking **Roofing Salesperson** for its growing **Service Dept.**

**RESPONSIBILITIES** include but are not limited to the following:

**Customer Service** – Initiate and receive calls from customers; **problem resolution** in a timely and professional manner. **Inspect roofs** and **create proposals and estimates** for repairs / preventive maintenance / small scope work; assist and **present** proposals to customer(s). **Bid** and **manage** roofing work with HVAC contractors. Assist in **scheduling** of customers and service teams. Participate in various **trade** associations (ie: BOMA, NAIOP, AAGO, etc) acting as a company representative. Additionally, create and assist with various **marketing** initiatives to bring in new customers.

## REQUIREMENTS:

Have a valid MN driver's license with good record. Strong PC knowledge required including the entire Microsoft Office Package (word, excel and power point). Have ability to lift over 50 lbs on a regular basis and set up and climb ladders for roofing job site visits.

## PREFERRED CANDIDATES:

Candidate must have 5 years' experience in commercial roofing and familiarity with BUR, EPDM, TPO and PVC systems. Experience requirement can be fulfilled through **time in the trade, working as a roof inspector, or selling roofing services**. Preferred candidates will have experience working within a Service Department for a **commercial Roofing Contractor** plus have strong skills within Excel and Word. CAD skills a plus.

## NO PHONE CALLS PLEASE:

Please **email your resume with salary requirements** to [tspigarelli@bldalsinroofing.com](mailto:tspigarelli@bldalsinroofing.com). For more information about BL Dalsin, visit our website at [www.bldalsinroofing.com](http://www.bldalsinroofing.com)

*We thank all interested candidates that apply but due to the anticipated volume of responses; we will respond only to those candidates that meet our requirements. As a condition of employment; any applicant offered a position with BL Dalsin Roofing is required to complete and pass a pre-employment background check and drug test. BL Dalsin Roofing is an EOE employer*